



Detectie en Respons

LEON VAN DONGEN – ARCTIC WOLF





THE LEADER IN **SECURITY OPERATIONS**



Arctic Wolf

END CYBER RISK

Leon van Dongen – Sales Engineer

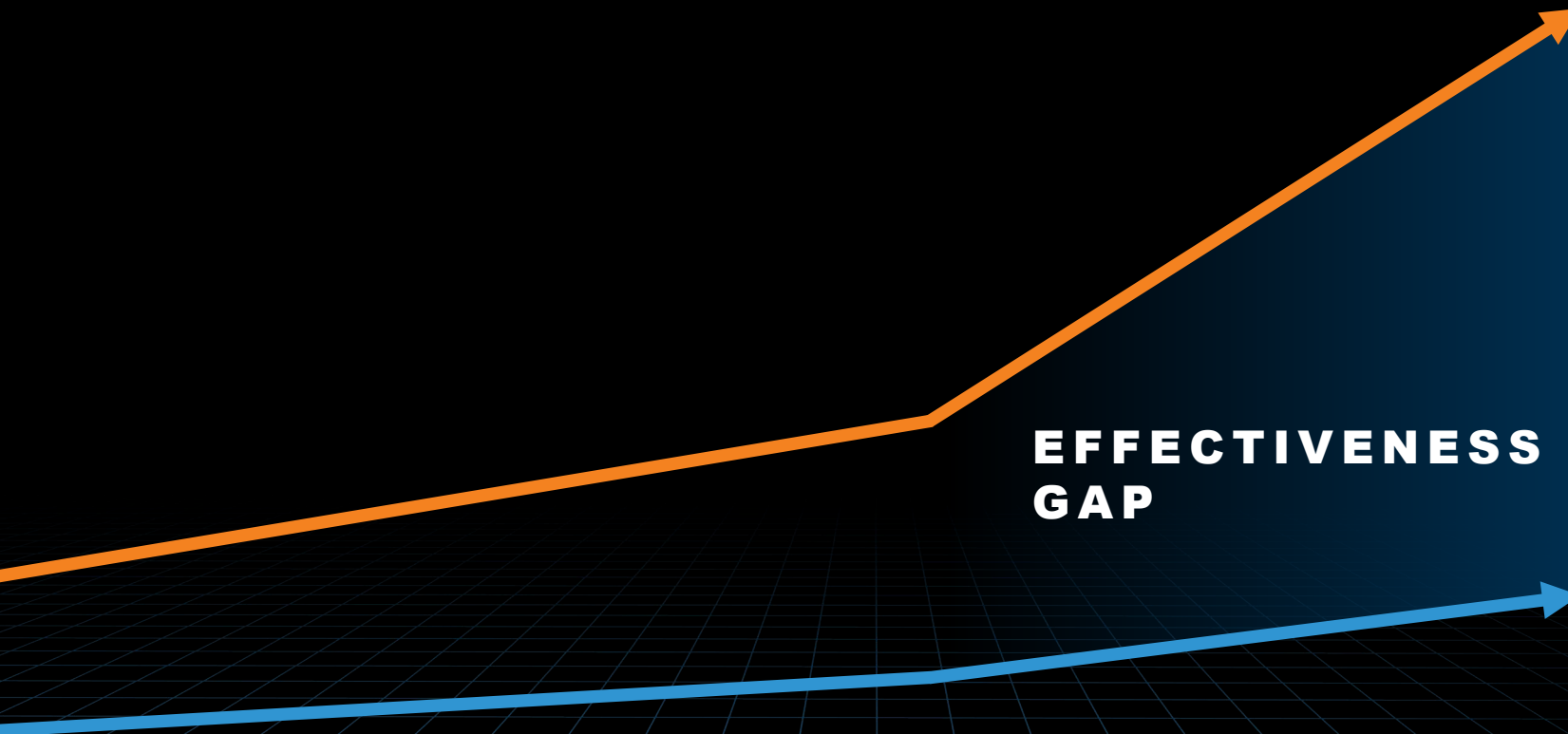
LIKELIHOOD
OF AN INCIDENT



IMPACT
OF AN INCIDENT



Accelerating Risk



**EFFECTIVENESS
GAP**

48%

INCREASE

in Cybercrime Losses in 2022

Total Security Companies:

3,377+

Total Security Spend:

169B

YoY Spend Increase:

11%



Ending Cyber Risk



The Problems We Solve



**Protect and Defend
Against Threats**



**Security Tools
Dissatisfaction**



**Limited Access
to Talent**



**Security Spend
Efficiency**



**Improve Cyber
Insurability**



**Need to Demonstrate
Compliance**



Arctic Wolf Security Operations

We Make Security Work

4,000+

Customers

24x7

Always-On Coverage

570+

Security Engineers

5

Datacenters globally

3.4+

Trillion events per week

2.9M+

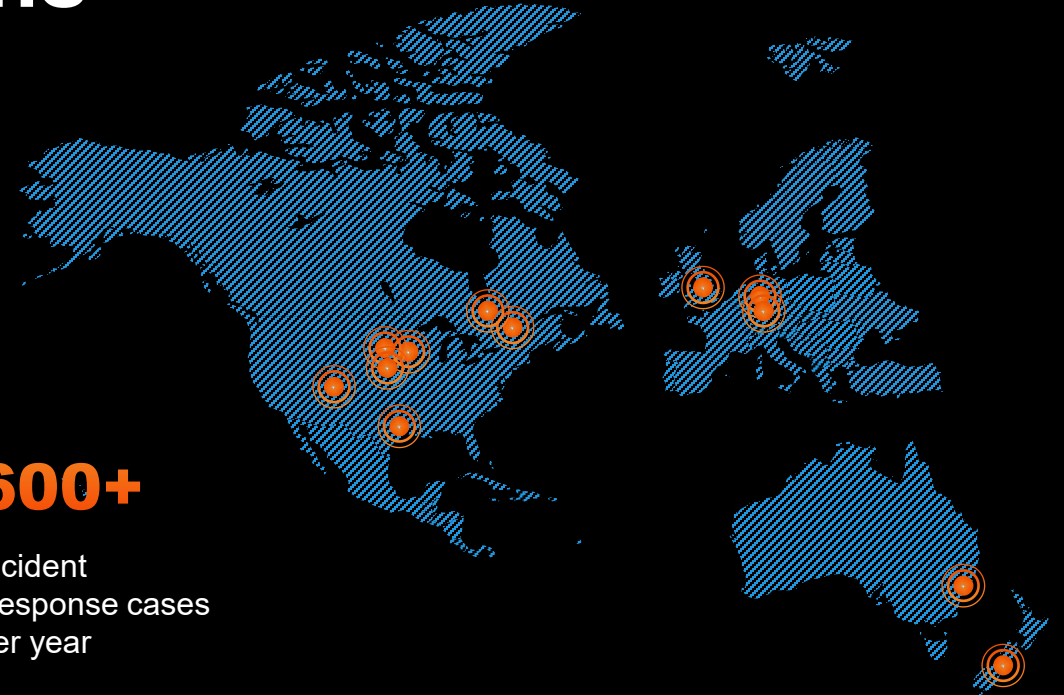
AW active agents and 25,000+ sensors

12M+

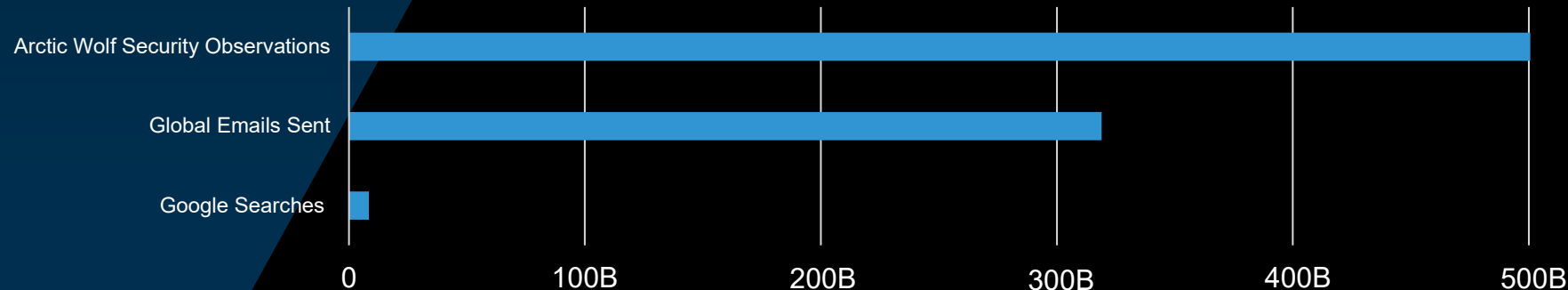
Vulnerabilities identified per week

600+

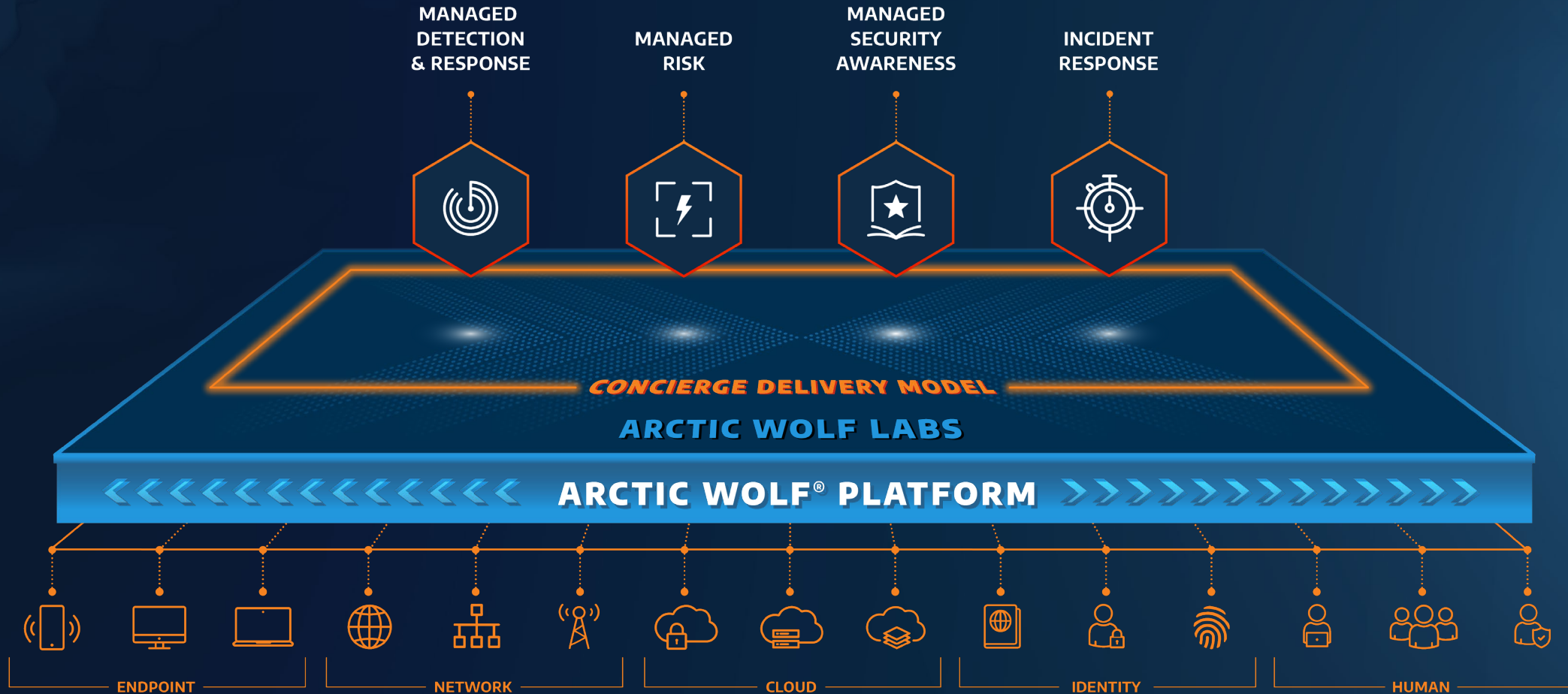
Incident Response cases per year



Global Volumes Per Day



ARCTIC WOLF Security Operations Cloud





Traditional IR Retainers Haven't Delivered



LARGE UP-FRONT COST

Prepaid bucket of hours costing 10s of thousands of dollars



RUSH TO BURN HOURS

Prepaid hours are "use them or lose them"



NO PLANNING ASSISTANCE

Only if you don't have an incident or pay more upfront for that service



Benefits of IR JumpStart Retainer



IR planning
resources



1-hour response time to
request for IR services



Complimentary incident
scoping call



Preferred pricing and
financial benefits



Cyber insurance-approved
IR team

RESPOND FASTER. EMERGE STRONGER.

TERMS AND CONDITIONS: <https://arcticwolf.com/terms/>



Arctic Wolf Incident Response and Infradax

With Arctic Wolf's IR JumpStart

You Own the Outcome

- You prepare jointly with Infradax for an incident with the benefit of building their IR Plan.
- You have a clear path to engage Arctic Wolf in the event of an incident.
- You have a trusted partner providing you an IR solution.
- Depending on need, you can ask Infradax to assist with remediation with Arctic Wolf direction.



IR Planning & Review Session

PLANNING BENEFITS






- Identify key contacts
- Organize data and network assets
- Secure online file storage
- Partner and customer collaboration on plan-building process and review

Incident Response Plan

☒ Response Team
 ☐ External Providers
 ☐ Network Information
 ☐ Incident Escalation
 ☐ Systems & Data

Executive Response Leaders

The Response Team comprises roles critical to decisions to effectively manage a cyber incident.

	Dan Feidt	Primary Executive Leader	Dan@email.com	123.1234.1234	▼
	Jon Bartek	Secondary Executive Leader	Dan@email.com	123.1234.1234	▼
	Kevin Kiser	Primary Technical Leader	Dan@email.com	123.1234.1234	▼
	Wes Gill	Primary Financial Lead	Dan@email.com	123.1234.1234	▼
	Ioana Sundius	Secondary Financial Lead	Dan@email.com	123.1234.1234	▼

[Add Additional Users](#)

[Continue](#)

[Save & Quit](#)

IR Plan Builder

Response Plan

☐ External Providers
 ☒ Network Information
 ☐ Incident Escalation
 ☐ Systems & Data

Network Information

The Network Information constitutes the infrastructure and solutions implemented by the organization.

Madison Office 34 Employees 40 Computers 4 Servers ▼

Data Center Locations ☐ Not Applicable [Add Info](#)

Cloud Presence Information

Issues That Apply:

☒ AWS
 ☒ Azure
 ☒ Google Cloud
 ☐ Other

services used:

 10710

 e7

[Save](#) [Cancel](#)

Remote Work & Access ☐ Not Applicable [Add Info](#)



A New Approach

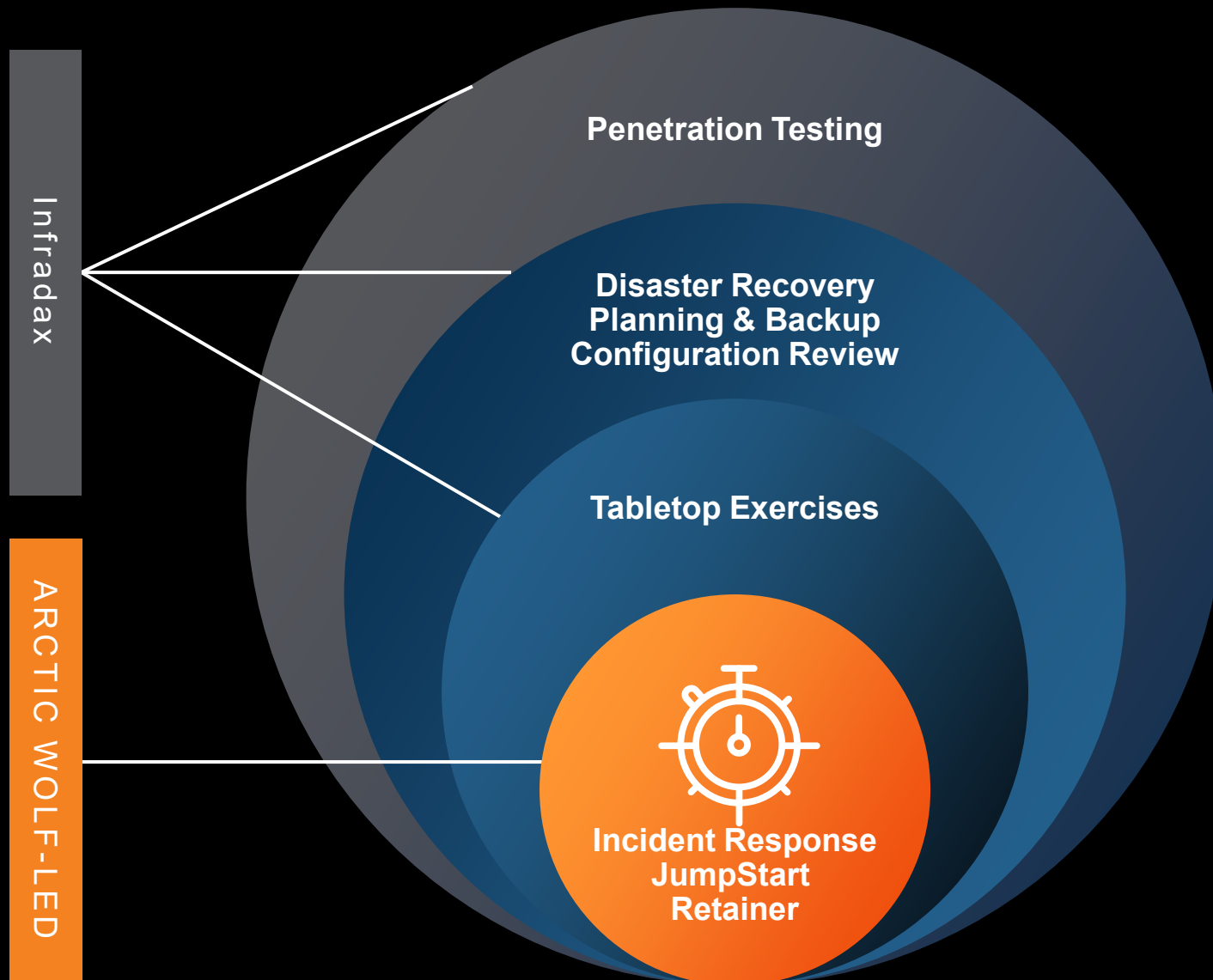
IR Preparedness Services Package

- A tailored service package to best serve you
- Short-term progress toward reducing your cyber risk before an incident
- No time crunch to burn down unused hours
- We are your trusted advisor throughout the entire lifecycle

Key Benefits

- IR SLA: 1 hour or less
- Prepare and securely store your IR plan (partner and customer)
- Complimentary scoping call in the event of an incident
- Discounted IR hourly rate of €270/hr EUR in the event of an incident*
- No up-front purchase of IR hours

* USD Dollar bound



Concierge Delivery Model

Technology and Teams Delivering Real Security Outcomes

TECHNOLOGY



Security Journey

Programmatic security posture reviews to harden your environment



Data Explorer

Quick, ad-hoc investigations and self-service reporting



JumpStart Portal

Proactively plan for incidents to reduce the impact of an incident



Tailored Reporting

Concierge reporting gives you the exact insights you need

CONCIERGE DELIVERY MODEL

TEAMS



Deployment

Ensure your environment is set up and ready for service



Concierge Security Team

Strategic advice
Advance your security posture with SPiDRs



SOC

24x7 Event Triage
Security Investigations
Guided Remediation



Incident Response

Business restoration when severe incident declared
Digital Forensics



▼ **[REAL] INCIDENT TIMELINE**

Business Email Compromise



Business Email Compromise - Manufacturing



Arctic Wolf Platform



Arctic Wolf Triage Team



Customer



CST



Adversary

12:57

- Attacker leveraged previously stolen [User1] credentials and sends Duo MFA pushes to legitimate user.
- [User1] accepts Duo MFA push from attacker
- Attacker establishes ActiveSync with [User1] mailbox


13:31

- Concierge Security Team works with customer to check log data for any customer users accessing phishing PDF
- CST confirms remediation took place before any users accessed the PDF. CST assists customer in remediating actions taken by the adversary.

13:16

- Attacker opens existing calendar event for "Best Practices Training" and updates with their own information.
- Attacker begins adding forward and delete rules to [User1] inbox.

13:18

- Arctic Wolf Triage Team begins investigation into [User1] activity

13:25

- Triage Team investigates and alerts customer that [User1] has been compromised
- Recommends disabling of account and resetting credentials

Source: Duo

The Arctic Wolf Platform logs MFA successful for [User1]

12:57
Source: Office 365 Logs

Platform escalates incident after seeing rules being added and deleted on [User1] account

13:16

Attacker uploads phishing PDFs to OneDrive with intent to distribute emails to calendar invite attendees

13:22

- Customer confirms [User1] compromise
- Customer disables account

13:25


Key Takeaways



Attack Type

Email Account Takeover



Time to Detect

12:57 - 13:16 | 19 Minutes



Data Sources

Office 365
Duo

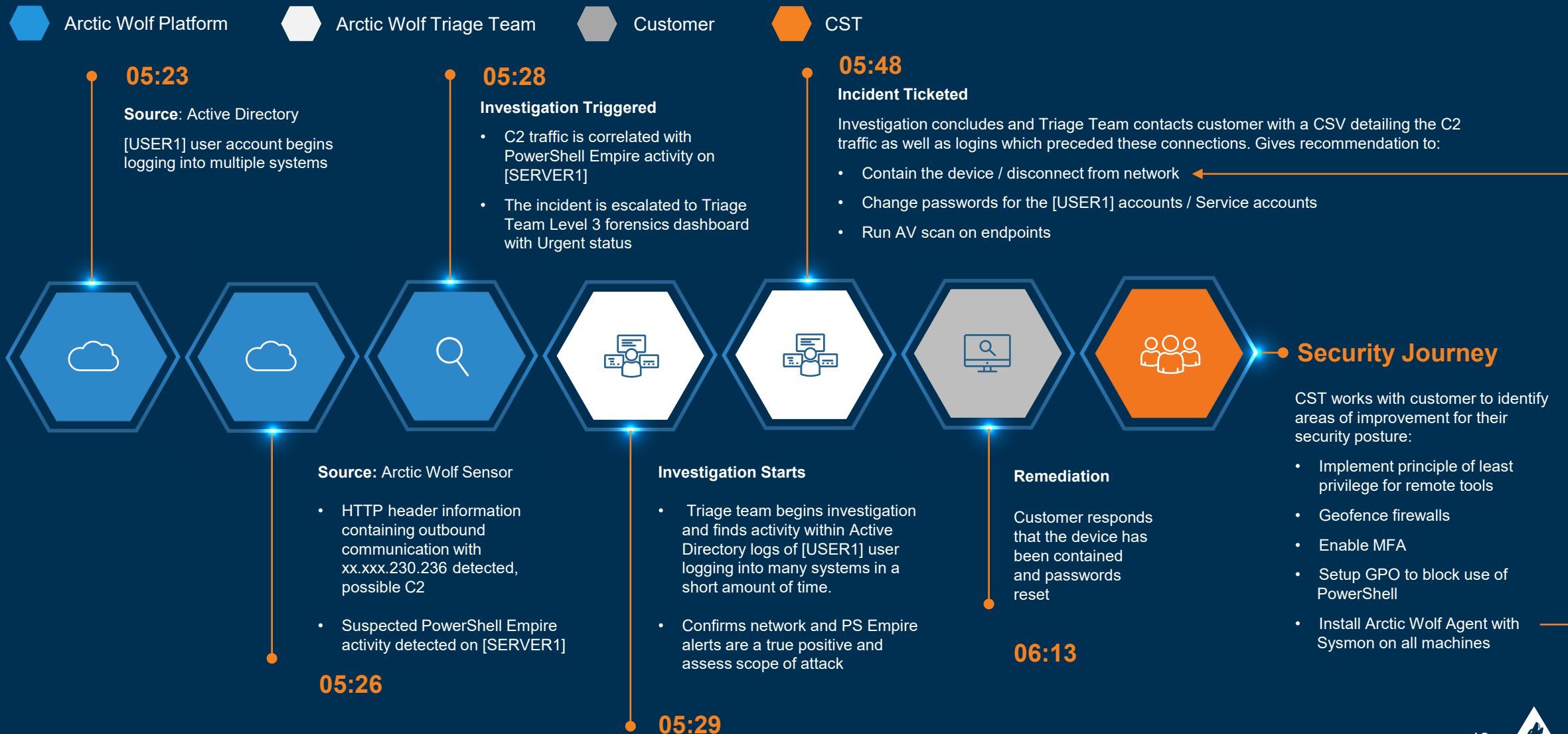


▼ **[REAL] INCIDENT TIMELINE**

Ransomware



Ransomware Attack – Local Government



Key Takeaways



Attack Type

Ransomware Attack



Time to Detect

05:23 - 05:28 | 5 Minutes



Data Sources

Active Directory
Arctic Wolf Sensor



Arctic Wolf: The Best **Value** in Cyber Security

At a fraction of the cost of going it alone, Arctic Wolf provides comprehensive coverage and a holistic approach to ending cyber risk.

Time to Value

Leverage existing investments, add resources and expertise to your team, and reduce noise with a turnkey solution

Cyber Risk Management

Mitigate cyber risk with our Security Operations Cloud and transfer residual risk via our Warranty and Insurance partnerships

Purpose Built Platform

Turn-key security operations at scale, built on Open-XDR for broad coverage and 24x7 protection

Concierge Delivery

Security tailored to your specific needs with flexibility in the tools, people, and processes to deliver it in whatever way works best for you





Thank You



	FRIENDSHIP FOYER	UIVERZAAL	VRACHTRUIM	VERTREKHAL	BRIEFINGROOM
08:30 - 09:00	Ontvangst & inschrijving				
09:00 - 09:20		Opening			
09:30 - 10:10		Werkplek Panelsessie	Infradax Overheid Advanced Datacleaning 1/2	Veeam Dataprotectie & recovery	Dynamics Experts CRM
10:20 - 11:00		Security Panelsessie	Infradax Overheid Advanced Datacleaning 2/2	JSR Slimmer Samenwerken	Dell Technologies Datacenter als datawarehouse
11:10 - 11:30	Koffiebreak				
11:30 - 12:10		Datacenter Panelsessie	Infradax Overheid ICT-regievoering	Holm Security Vulnerability Management	Microsoft Microsoft 365
12:20 - 13:00	Lunch groep 1		Cumlaude.ai AI		
13:10 - 13:50	Lunch groep 2		Microsoft Business Applications		
14:00 - 14:40		AI Panelsessie	HPE Hybrid Cloud	Fortinet Networking & Security	
14:50 - 15:10	Koffiebreak				
15:20 - 16:00			Arctic Wolf Detectie en Respons	KPN (Tele)communicatie	
16:10 - 17:00	Borrel				

